

**Members Present:** Jim Bachrach, Chair; Duffie Harrison, Secretary; Robert Davis; Doug Creamer  
Patrick Conrad, MD; Deborah Huckeba; and Rick Watson, Vice-Chair via phone

**Members Absent:** Anne Wilson

**Staff Present:** Mike Cooper, CEO; John Graham, CFO; Becky Gibson, DON; Ginny Griner, HR/ Med Staff;  
Craig Gibson, Plant Operations Director; Heather Huron, Administrative Assistant

**Guests Present:** Karmen Gold, Accordias; Lauren Faison, TMH

**Call to Order / Approval of Minutes**

The meeting was called to order at 9:00am. Huron confirmed the meeting had been posted publicly. Minutes for the 1/29/15 meeting were emailed prior to the meeting for review.

**Action**

**A motion was made by Creamer to approve the minutes as presented, seconded by Davis. The motion was carried unanimously.**

**County Report**

No report was available from a county representative.

**TMH Report**

A meeting was held the previous week between Faison, Cooper, and Mark O’Bryant to begin drafting a new clinical agreement between Weems and TMH. The clinical agreement would include mentoring programs as well as clinical & nonclinical education opportunities.

Faison gave an update on telemedicine.

- The telemedicine bill is expected to pass at the upcoming legislative session. The bill would not mandate reimbursement but would give validity to argue for commercial and Medicaid reimbursement. Medicare currently reimburses for rural community telemedicine consults.
- Faison is teaching the telemedicine system to neurologists, cardiologists, and orthopedists.
- TMH is currently unable to provide psychiatric consults as no providers are available.
- Faison recently met with Tallahassee Orthopedic physicians to discuss telemedicine opportunities.
- Advancements to telemedicine include software that enables the use of Smartphones, laptops, and Ipads.

Harrison questioned the associated co-pays and fees for telemedicine services at Weems clinics. Faison stated a site

fee is charged for the clinic and physicians bill their professional fees separately. Faison offered to give a demonstration at the March Board meeting.

Faison reported current renovations were being made to the TMH parking garage. Future renovations will include a new surgical/ ICU building.

#### **CFO Report**

Graham introduced Karmen Gold with Accordias. Graham reported Accordias would be taking over billing for the hospital and clinics effective 3/1/2015.

Graham presented and reviewed the following financial reports:

- 1/31/2015 Balance Sheet
- 1/31/2015 Comparable Balance Sheets
- 1/31/2015 Income Statement
- 1/31/2015 Comparable Income Statement FY 2015
- Separate Clinic Operations
- Key Operating Indicators

Conrad questioned the decrease in cash on hand. Graham stated after noticing an increase in account receivable days in November, it was discovered that CSS had reassigned billing staff from our accounts to the Calhoun-Liberty Hospital accounts. Graham stated with the change to Accordias for revenue cycle management, the receivables were still obtainable. Karmen Gold reported Accordias had made necessary preparations with payers to take over the billing on the 1<sup>st</sup>. Accounts were currently being reviewed. Those with high receivables and old receivables would be addressed first. In response to Creamer, Graham stated the benchmark goal for cash on hand was 90 days.

#### **CEO Report**

##### *Patient Satisfaction*

The January 2015 Patient Satisfaction survey results were distributed for individual review.

##### *New Facility Update*

Per Cooper, the USDA requested 5 additional forms requiring county signature. Mary Gavin with the USDA still anticipated final approval by March 31<sup>st</sup>. Current quarter interest rates were 3.75%.

##### *Pension Program*

Cooper reported continued progress towards implementation of the employee retirement plan.

*Marketing*

Cooper shared the marketing plan to focus on ER services. Marketing would include two new billboards in Eastpoint, as well as revised television and radio advertisements. Davis recommended securing a billboard on the west end of Franklin County.

*Physician Recruitment*

Cooper gave an update on physician recruitment. One candidate's potential employment would be discussed at the executive session. Another physician candidate with 20 years experience had requested a meeting with Cooper. Conrad stated that since he began at Weems in 2006, this was the first effort to recruit a primary care physician base.

*Revenue Cycle*

In reference to the Accordias contract for revenue cycle management, Cooper stated the contract had been given to the county attorney Shuler for review. Cooper requested Board approval to execute the contract following Shuler's approval.

*Electronic Health Record*

Cooper reviewed alternative options for E.H.R. implementation to include HealthLand, VersaSuite, and Razor Insights.

- HealthLand would cost \$284,000 this year and would not meet meaningful use. Not meeting meaningful use this year would result in no incentive money and a 3% Medicare penalty on reimbursements beginning next year. An additional \$400,000 would be required to meet meaningful use next year.
- Razor Insight was recently purchased by Athena, which brought \$860 million capital to Razor Insights. The RI method of installation would enable attestation to this year's meaningful use, but would require a lot from the staff. Cost would include a \$600,000 software subscription fee and \$10,000 per month after going live. Weems would be eligible to apply for full term of contract under meaningful use; 58% of cost would be reimbursed. Weems would be eligible for reimbursement for other items related to E.H.R. implementation such as the Omnicell pharmacy towers. Due to the limited time frame for meaningful use attestation, the contract would need to be executed by mid-March.

**Action**

**A motion was made by Creamer to approve the Accordias contract for revenue cycle management, seconded by Harrison. The motion was carried unanimously.**

**Action**

**A motion was made by Harrison to authorize Cooper to proceed with negotiations for a contract with Razor Insights, seconded by Creamer. The motion was carried unanimously.**

Cooper discussed his consultation with an IT attorney in regards to the CSS contract. The attorney recommended serving letter of breach allowing 2 weeks to correct the outlined issues.

**A motion was made by Davis to serve termination notice to CSS Health Technologies, seconded by Huckeba. The motion was carried unanimously.**

**Old Business/ New Business**

Bachrach stated the BOCC had approved reappointment of Harrison and Huckeba to the Board.

**Public Comment**

No public comments were made.

**Adjournment**

No comments were made for old or new business.

The general meeting was adjourned at 10:26am. Cooper announced an executive session would begin at 10:45am.