

**Members Present:** Jim Bachrach, Chair; Duffie Harrison, Secretary; Doug Creamer; Deborah Huckeba; Rick Watson, Vice-Chair; Anne Wilson; Robert Davis

**Members Absent:** Patrick Conrad, MD

**Staff Present:** Mike Cooper, CEO; John Graham, CFO; Becky Gibson, DON; Ginny Griner, HR/ Med Staff; Craig Gibson, Plant Operations Director; Heather Huron, Administrative Assistant

**Guests Present:** Chris Joiner, Accordias; Alan Feiffer, Concerned Citizens of Franklin County

**Call to Order / Approval of Minutes**

The meeting was called to order at 9:00am. Huron confirmed the meeting had been posted publicly. Minutes for the 4/30/15 meeting were emailed prior to the meeting for review.

Cooper introduced Jordan Fulkerson, the new Revenue Cycle Manager, with the explanation that the addition of Fulkerson was the first step to bringing billing & collections in-house. Cooper speculated the timeframe for transition to in-house billing would likely take at least 2 years.

**County Report**

No report was available from a county representative. A discussion was held regarding the Board's desire to have county representation at the hospital's meetings.

**TMH Report**

No report was available from a TMH representative.

**Action**

**A motion was made by Huckeba to approve the minutes as presented, seconded by Davis. The motion was carried unanimously.**

**Action**

**A motion was made by Watson to send a letter to the BOCC requesting regular attendance of a county representative, to be chosen at the commissioner's discretion, at the Hospital's Governing Board meetings; seconded by Creamer. The motion was carried unanimously.**

### **CFO Report**

Graham presented and reviewed the following financial reports for the month ending 4/30/2015:

- Balance Sheet
- Comparative Balance Sheet
- Income Statement by Division
- Fiscal 2015 Month to Month Income Statement
- Statement of Clinics Operations

Graham informed the Board that the \$385,949 owed to Medicare for the Cost Report errors had been paid and the process to recoup the money had begun.

Graham reported Accordias' rate of 92% for clean claims in the month of April; the benchmark for best practice being 97%. Chris Joiner discussed Accordias' follow up on secondary insurances which had not been done by previous billing companies. Joiner described the process for collection which was followed prior to any bad debt write-offs.

### **CEO Report**

#### *Patient Satisfaction*

The April 2015 Patient Satisfaction survey results were distributed for individual review.

#### *Physician Recruitment*

Per Cooper, Dr. Fountain, a locum tenens physician would begin at the clinics on 6/3/15. Cooper shared his continued recruitment efforts with Dr. Perrotti. With agreement having been reached on most employment terms, Cooper speculated a time span of 30 to 90 days before Perrotti's potential employment.

The physician credentialing process for commercial health insurance was reviewed.

#### *Electronic Health Record (E.H.R.)*

B. Gibson reviewed the progress towards E.H.R. implementation. On May 12<sup>th</sup> & 13<sup>th</sup>, a team from Razor Insights visited for the purpose of planning and reviewing the implementation plans with department managers. In June, Graham and Fulkerson review the Razor

Insights financial package. Data is being added daily to the start-up system. Meaningful Use attestation, using the start-up system, will begin in July. The customized system will be implemented in September or October. At which time, a Razor Insights team, consisting of 10 people, will be on site to address any issues.

#### *Weems Clinics*

At BOCC direction, a study was performed to determine the financial feasibility of a St. George Island clinic. The study had been based on conservative numbers, using low patient volume and low reimbursement; and still it indicated a potential for profit. A discussion was led by Cooper on the licensing options for increasing clinic reimbursement (rural health clinic and provider based clinic versus the current free standing physician).

#### *New Facility*

Cooper stated the USDA application had been submitted for federal review. He anticipated hearing something within the next week.

#### *Capital Health Plan*

Cooper addressed the confusion regarding Capital Health Plan. He emphasized **no** contracts with Capital Health Plan had been cancelled. He explained negotiations to secure a comprehensive contract, which would include the hospital's out-patient lab and radiology services, had been ongoing for the past 6 months. While some concessions had been made by CHP, including a potential agreement for limited radiology services, Cooper was not yet satisfied. Cooper stated he continued to work with Mark O'Bryant with TMH to determine an avenue for full in-network participation; TMH clinical affiliation being one possibility. Another route being researched was the "Any Willing Provider" statute carried by other states which would prevent non-payment by exclusion. Cooper stated the CHP issue would be discussed at the next BOCC meeting. Bachrach stressed the importance of Board member attendance.

#### **Old Business/ New Business**

##### *Election of Officers*

Bachrach expressed his desire to continue in the position of Board Chairman; Watson and

#### **Action**

**A motion was made by Creamer to keep the same officers, Bachrach as**

Harrison expressed the same desire to continue in their positions.

**Chairman, Watson as Vice-Chairman, Harrison as Secretary; seconded by Huckeba. The motion was carried unanimously.**

**Public Comment**

Alan Feiffer questioned the payables due to TMH.  
A discussion was held regarding average daily census.

**Adjournment**

A motion to adjourn was made by Huckeba at 10:19am.  
Executive Session was entered by the Board at 10:35.