

WMH Governing Board of Directors

November 22, 2016

Members Present: Jim Bachrach, Chairman; Duffie Harrison, Secretary; Hank Kozlowsky; Doug Creamer

Members Absent: Anne Wilson; Robert Davis; Patrick Conrad MD

Staff / Guests Present: Michael Cooper, CEO; John Graham, CFO; Ginny Griner, HR/Med Staff; Jordan Fulkerson, Rev. Cycle; Michael Moron, County Liaison; Heather Huron, Recording Secretary

Call to Order / Approval of Minutes	<p>The meeting was called to order at 9:05 a.m. Huron confirmed that appropriate notice had been given for the public meeting. The 10/27/2016 minutes were presented for approval.</p> <p>ACTION</p> <p>A motion was made by Creamer to approve the October 2016 minutes as presented; seconded by Kozlowsky. The motion was carried unanimously.</p>
County Report	Moron stated he had no county business to report.
T.M.H. Report	No report
C.E.O. Report	<p><i>Cash Flow</i></p> <p>Cooper reported net receivables over \$400,000 for four consecutive months. Likewise, November's receivables were expected to meet \$400,000 before the month's end. For 18 months prior to July 2016, there had been only one month with receivables over \$400,000. Cooper confirmed there had been no recent rate increases.</p> <p>Cooper addressed the one unsettled "cash flow" issue, Low Income Pool (LIP) and Medicaid Disproportionate Share Hospital (DSH) funding. Cooper expressed confidence the funding would be provided, though the method of disbursement for the 4th Quarter of fiscal year 2015-16 remains unknown. The 1st quarter payment for the current fiscal</p>

WMH Governing Board of Directors

November 22, 2016

year was still anticipated in December. Cooper stated approximately \$600,000 was owed in arrears.

Clinics

Cooper informed the Board that Dr. Stoll's last day of employment with Weems would be 11/23/2016. Cooper detailed a short term plan for the clinics, which would involve moving to a non-physician practitioner model.

Initially, Weems would staff a mid-level practitioner at Weems East for 5 days per week and a mid-level at Weems West for 3 days per week, at least until additional practitioners could be brought on board. To date, three mid-level practitioners had been interviewed. Each candidate interviewed wished to work according to their desired schedule, which would make it difficult to create a sustainable clinic schedule. On a temporary basis, Dr. Conrad has agreed to serve as the supervising physician. Cooper explained the plan to engage another physician for supervision, as well as occasionally seeing patients at the clinics per the mid-levels' requests. One Southland physician was interested in filling the clinic position; however, he backed out due to family illness. Cooper stated another physician would be interviewed on Thanksgiving Day. In discussion of provider salary, Creamer recommended a base salary with productivity incentives. Cooper agreed; though, he explained the current candidates were not interested in high-paced positions.

TMH-Alliant Partnership

Alliant has performed a "deep dive" into Weems financials, including a zip code analysis. Alliant will present their proposal to TMH the first week of December. Cooper expressed his hope that by the 12/20/2016 BOCC meeting, the proposal would be presented by Mark O'Bryant to the county, either by mail, through Cooper, or in person. Due to necessary negotiations and attorney consultations, Cooper does not believe the proposal could be ready for county approval by December 20th.

Ambulance Service

Cooper commended the ambulance crews for how well the Seafood Festival incidents were handled. Creamer shared another positive EMS response that he had witnessed.

Cooper confirmed with Moron that a new ambulance was pending delivery in December. This will give the ambulance service 2 relatively new trucks. Cooper discussed plans of fleet rotation beginning within a year.

WMH Governing Board of Directors

November 22, 2016

Cooper discussed the interim EMS Director, Michael Murphy, which Wester assisted in choosing before he left his position. Cooper expressed pleasure with Murphy's performance. While Wester was excellent with public relations, provision of education, etc., Murphy has shown himself to be more business oriented. As an example, Murphy is at TMH today to procure convalescent ambulance transports as an additional source of income. Cooper addressed the new EMS staffing model, stating that overtime was being monitored; but the new model was designed to spread responsibilities so that no one person was on-call 24/7.

Creamer reminded Moron of the \$30,000 deficit between insurance payment and the actual replacement cost of a new ambulance.

Cooper agreed with Harrison's comment that the cost of Weems Ambulance Service was a good deal for the county. Cooper stated he and Wester had compared the EMS budgets of surrounding counties to include the # of trucks, average miles traveled and pay rate.

Urgent Care

Cooper explained his reservations for naming the Weems East clinic as urgent care. While no specific license was required in Florida for urgent care clinics, Cooper questioned the ability to provide urgent care services at Weems East. Florida statutes define urgent care clinics as being available to provide immediate, but not emergent, ambulatory care. Exactly what "immediate" services were expected of an urgent care clinic remained undefined. Cooper relayed while radiology services were available at Weems East, they were not staffed full time. Similarly, the only lab services available were basic waived procedures, such as urinalysis dipsticks, glucose finger sticks, etc. A brief discussion was held regarding the initial referendum and Carrabelle's desire to have urgent care / emergency services. Cooper stated he had consulted an attorney to request an opinion letter to mitigate liability. Once received, Cooper will forward the letter to Atty. Shuler to disseminate to the county commissioners. Creamer expressed the bitterness felt by Carrabelle residents as to being sold urgent care services versus what was delivered. Cooper compared the diagnostic services offered at existing urgent care clinics in Bay and Leon County versus what Weems East would be able to deliver. Creamer emphasized the need to deliver what was promised versus what could be afforded. He recommended Weems East incorporate extended hours to include weekends. Cooper stated extended hours had been previously provided, and could

WMH Governing Board of Directors

November 22, 2016

	<p>not be sustained due to the low patient volume. Harrison recommended reinstating the extended hours, and then tracking and trending patient volume during those hours.</p> <p><i>Rural Health Care</i></p> <p>The required site visit for RHC designation is anticipated at Weems West within a week. Cooper confirmed Weems East would easily qualify for RHC status, but could not simultaneously be designated as an urgent care clinic.</p>
C.F.O Report	<p>Graham presented and reviewed the following financial statements:</p> <ol style="list-style-type: none">1. Income Statement Summary by Unit (FY2017- One month ending 10/31/2016)2. Comparable Balance Sheet (FYE September 2015, August 2016, September 2016, October 2016)<ul style="list-style-type: none">• 27 days cash on hand• 2 payrolls and 2 Southland payments have been set aside• TMH liabilities decreased by \$21,000• \$890,000 owed to the HCTF3. Income Statement (Month ending 10/31/2016) <p>Responding to Harrison, Cooper explained cash collections were directly related to gross revenue 2 months prior. Cooper expressed his confidence in the billing process. He stated future collections should be solely dependent on volume. Fulkerson stated the volume was down a bit in the summer months; so he had anticipated lower collections in October and November.</p> <p>Graham addressed allegations that financials were manipulated to show lower ambulance revenues. He explained that many allocations were absorbed by the hospital versus the ambulance department, which in turn showed greater revenue for the ambulance department.</p> <p>Cooper discussed the several AHCA fines related to the software implementation issues. Cooper stated Athena would be paying the fines. Fulkerson has been working with AHCA to reduce the total fines owed. Harrison recommended informing the county commissioners of the fines at a public meeting. Cooper agreed and Moron stated he would explain</p>

WMH Governing Board of Directors

November 22, 2016

	the issue if it was addressed before Cooper's next report on 12/20/16.
D.O. N. Report	No report
Old / New Business	In lieu of the traditional Medical Staff / Governing Board December social event, the Board members elected to attend the staff Christmas luncheon. Huron will email the date to all Board members when it becomes available.
Public Comment	There were no public comments.
Adjournment	The meeting was adjourned at 11:01 a.m.