

# WMH Governing Board of Directors

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March 31, 2016

**Members Present:** Jim Bachrach, Chair; Duffie Harrison; Anne Wilson; Doug Creamer; Hank Kozlowsky; Deborah Huckeba; Robert Davis

**Members Absent:** Patrick Conrad, MD

**Staff Present:** Mike Cooper, CEO; John Graham, CFO; Becky Gibson, DON; Craig Gibson, Plant Operations; Ginny Griner, HR/ Med Staff; Heather Huron, Administrative Assistant

**Guests Present:** Michael Moron, County Coordinator; Lauren Faison, TMH; Mark O'Bryant, TMH; Alan Feiffer, CCFC; Bert Boldt

## Call to Order / Approval of Minutes

The meeting was called to order at 9:00am. Huron confirmed public posting of the meeting. Minutes for the 2/28/2016 meeting were emailed prior to the meeting for review.

### Action

**A motion was made by Davis to approve the minutes as presented, seconded by Huckeba. The motion was carried unanimously.**

## County Report

Moron deferred to Cooper to discuss the Construction Manager selection.

## Medical Staff Report

Griner presented the Medical Staff Committee report. The following items were approved and recommended for Governing Board approval:

- Associate Staff privileges for Dr. Emma Stoll with the stipulation that she have a current ACLS certification within the next 3 months. Griner noted that Jarrod Wester would be providing ACLS classes for staff and physicians in the near future.
- 2016 Utilization Review Plan
- Updated Schedule 1 from VRC (night radiology group)

### Action

**A motion was made by Harrison to approve the Medical Staff Committee's recommendations, seconded by Kozlowsky. The motion was carried unanimously.**

### CEO Report

#### Physician Recruitment

- Per Cooper, Dr. Wells accepted a position with Sacred Heart for a full time position in Apalachicola.
- Cooper and B. Gibson are in discussion regarding physician recruitment strategies. While building a referring physician base, alternative revenue streams are being sought:

##### *Rural Health Clinic (RHC)*

RHC application has been submitted. The next step in RHC designation will be an on-site survey. Once both clinics are converted to RHC status, the annual increase in clinic revenue has been estimated at \$150,000.

##### *Chronic Care Management Program*

A clinic service for chronic care management has been discussed. The program, provided by a third party company, would potentially bring \$42 each month for each enrolled Medicare patient. Currently RHCs are not allowed to participate, though legislation is expected to change. Cooper stated he would not enter into an agreement until such time.

##### *Reference Lab*

Donna Taratoot, Griner, and Fulkerson will be visiting the Graceville-Campbellton Hospital to view operations of their reference lab. If established at Weems, an estimated 150 tests would be performed each night. The service would bring approximately \$41,000 each month.

#### E.H.R. Meaningful Use Incentive

- Cooper reported that he would be on a call later in the day with the Cost Report accountant, the IT attorney, and Athena Health to discuss Meaningful Use disallowment.

#### E.H.R. Conversions

- Conversion to *Patient Collector*, the billing software, has been going smoothly.
- One issue which has developed is the inability to extract and submit an AHCA-required, quarterly data report. The issue has been ongoing since March 1<sup>st</sup>.
- The clinics will go-live on Tuesday, April 5<sup>th</sup>. Staff and physicians have received training for the new software.

#### New Facility

- Cooper gave an update on the Construction Manager selection. The selection committee took their recommendation to the BOCC. The county selected Culpepper as their first choice, followed by Ajax. The next step will be negotiating with

Culpepper for a guaranteed maximum price of pre-construction services.

- The architect has held preliminary discussions with AHCA.

### AR Presentation

Fulkerson presented and reviewed the following:

1. Cash Collected from AR
2. Collection % of a 2 month Prior Gross Revenue
3. Total AR from Insurance
4. Total AR from Insurance Aging

### CFO Report

Graham presented and reviewed the following reports:

1. Financial Summary February 2016
2. Balance Sheet February 2016
3. Income Statements FY 2016
4. Income Statement January 2016 (all departments)
5. EMS Income Statement month ending February 2016
6. Clinics Income Statement month ending February 2016

Future financial stability was discussed. Per Graham, \$11k to \$14k per month would be saved with the conversion to Athena Health billing. Cooper anticipated a return to normal within the next month; though hospital finances were always prone to fluctuation.

### DON Report

#### Quality Update

B. Gibson presented and reviewed the following:

- Quality Assessment / Performance Improvement dashboard summary
- Environment of Care checklist
- February 2016 Patient Satisfaction results

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## **Old Business/ New Business**

No old or new business items were discussed.

## **Public Comment**

Alan Feiffer asked additional questions about the financial reports.

## **Adjournment**

The regular meeting was adjourned at 10:20am.