

WMH Governing Board of Directors

April 28, 2016

Members Present: Jim Bachrach, Chair; Duffie Harrison; Doug Creamer; Hank Kozlowsky; Patrick Conrad, MD

Members Absent: Deborah Huckeba; Anne Wilson; Robert Davis

Staff Present: Mike Cooper, CEO; John Graham, CFO; Becky Gibson, DON; Craig Gibson, Plant Operations; Ginny Griner, HR/ Med Staff; Heather Huron, Administrative Assistant

Guests Present: Michael Moron, County Coordinator; Alan Feiffer, CCFC

Call to Order / Approval of Minutes

The meeting was called to order at 9:00am. Huron confirmed public posting of the meeting. Minutes for the 3/31/2016 meeting were emailed prior to the meeting for review.

Action

A motion was made by Creamer to approve the minutes as presented, seconded by Kozlowsky. The motion was carried unanimously.

County Report

Moron referenced the 4/26/16 vehicular accident which involved the 2015 ambulance. After filing the insurance claim, the county began searching for a replacement. Cooper stated that 2 serviceable reserve trucks were available and one was put immediately back in service. Creamer questioned if the 2015 ambulance would be replaced with a new or used truck. Moron stated the county would wait to see what the insurance paid. Cooper stated the next new truck was originally due for completion in April, but was delayed due to new safety regulations.

TMH Report

The TMH Foundation black tie Golden Gala banquet and concert was held on April 21, 2016. The annual fundraiser brought in over \$1 million.

CEO Report

E.H.R. Meaningful Use Incentive

- Per Cooper, the IT attorney believes Meaningful Use money is due to Weems. As of 9/30/2015, the Athena E.H.R. system could be booked as an asset; but when *Pt Collector* was brought on in December 2015, it was not a part of the purchase; instead it was a billing service agreement. The attorney is working with Athena to rescind the *Pt Collector* agreement, and then create an amendment to add the *Pt Collector* piece. Once the amendment is written, Graham will book \$480,000 as an asset, and will request to reopen the Cost Report to add the asset. Cooper stated Weems was the first hospital to seek Meaningful Use money under the Athena contract; however Razor had numerous hospitals seek the MU incentive money under their system.

New Facility

- Culpepper, Adams, and the architect met 4/18/16 to detail the information which would allow for an accurate cost estimate. Per Cooper, this was Culpepper's first run at a guaranteed maximum price.

EMS

- Cooper noted a marked increase in EMS volume, particularly since January. Because of Weems location and proximity to transfer locations, this increase has created situations in which response times were delayed, as well as times when the county was without any ambulance coverage. Effective 4/1/2016, the Apalachicola truck was converted to a full-time ALS truck, as opposed to a part-time BLS truck (in addition to Wester's ALS chase vehicle). The service increase also allows for convalescent transports. Wester has communicated with call centers to coordinate non-emergent transports when returning from Leon and Bay counties. In response to Bachrach, Cooper stated he was not sure how the increase in ALS service and convalescent transports would affect revenue.
- Regarding the recent ambulance accident, Cooper stated both employees were okay and were expected to return to work this week. The patient in transport was immediately picked up from the scene and transported by Gulf County EMS. The fault of the accident was on the other driver.

LIP Funding

- Cooper reported no update was available on the LIP funding. He explained that because the Federal government provided the match to state funds, the Federal government must approve each state's method of disbursement before providing the match. The Federal government had requested Florida to change their disbursement method, though no change had been made from the previous year. Cooper stated the situation was very political, but would be resolved in about 45 days, as the ruling would take effect 7/1/2016.

Additional Services

Reference Lab

- Cooper stated he hoped to have the reference lab implemented by mid-June. With a 150 per day increase of lab tests, the additional revenue was anticipated to be about \$21,000 per month.

Chronic Care Management Program

- Per Cooper the Chronic Care Management program was still under consideration.

Rural Health Clinic

- The RHC application was still in process.

Cash Flow

Cooper reported good collections in March. April had started very slow; though the last 2 weeks had shown improvement. Cooper anticipated a leveling out by mid-May.

Accounts Receivable (AR) Presentation

Fulkerson gave a verbal update on cash flow and receivables.

- The end of January saw an expected dip in receivables due to the E.H.R. implementation.
- At the end of March, issues with some outpatient accounts arose. Specifically, outpatient lab and radiology claims were hanging up and were not being coded. Fulkerson anticipated a resolution soon. He stated the old Razor platform was causing issues in the billing process. Weems would be moving off the Razor platform in May.
- Fulkerson reported the old AR, under Accordias, was down to \$200,000.

CFO Report

Graham presented and reviewed the following reports:

1. Balance Sheet- March 2016 versus September 2015
2. Income Statement by Unit- Month End and YTD
 - % of revenue showed an increase in commercial and Medicare with a decrease in self-pay
 - \$5,000 profit for the month
3. EMS Income Statement month ending March 2016
4. Clinics Income Statement month ending March 2016

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Responding to Bachrach, Cooper explained the clinic expenses were inflated this year due to expenses associated with the locum tenens coverage. Cooper noted a recent conversation with Dr. Stoll regarding volume. He explained Dr. Stoll was not currently seeking to increase volume; instead, she is concentrating on improving processes. Cooper discussed community expectations versus good medicine.

DON Report

Quality Update

B. Gibson presented and reviewed the following quality reports:

- Quality Assessment / Performance Improvement dashboard
- 1st Quarter Risk Management Board Summary
- March 2016 Patient Satisfaction results

Discussion points:

- Harrison noted 100% satisfaction in Dietary.
- No healthcare associated infections (HAI) in 3 ½ years

Old Business/ New Business

No old or new business items were discussed.

Public Comment

Alan Feiffer requested further information in regards to the financial reports.

Adjournment

The meeting was adjourned at 10:30am.